

WORKPLACE SOLUTIONS:

For Corporations, Small Businesses, Entrepreneurs

Success depends on your ability to inspire excellence, develop talent, and align individual performance with business objectives. At the Workplace Coach, we will custom-tailor our solutions to meet your needs.

Business & Personal Coaching

Coaching involves data analysis, goal-setting, strategizing, developing and implementing an action plan and ongoing progress assessments to ensure measurable results. For individuals or teams.

Executive Coaching

- Optimize the performance of senior staff, including the newly hired and newly promoted.
- Build critical skills and competencies. Leverage strengths.
- Align executive performance and priorities with organizational strategy, goals and culture.

Business/Management Coaching & Consultations

- Partner with a trusted advisor. Receive objective, confidential feedback.
- Gain critical communication and intervention skills. Resolve difficult workplace situations.
- Develop a vision of your priorities, capabilities and goals. Discover new approaches. Formulate a plan.

Sales Coaching

- Performance-based coaching to give your sales team a competitive edge.
- Instill behavioral and attitudinal changes that drive sales excellence.
- Master specific communication and sales techniques.

Career & Life Coaching

- Engage in a process of self-discovery and growth.
- Get clear about who you are, what you want, what works and what doesn't.
- Identify and develop your strengths. Overcome weaknesses. Chart a course of action.

Leadership Development & Talent Management

Leadership Essentials® – a proprietary Workplace Coach program

A fully customizable 5-module program. Offered as a self-study or facilitated course, alone or in combination with individual or group coaching. Coaching is by phone or in-person. A Facilitator Package contains everything program leaders need.

- Learn the fundamentals of dynamic leadership and effective internal coaching.
- Practice techniques for motivating staff, generating enthusiasm and overcoming resistance to change.
- Build trust across your organization. Convert conflict to teamwork.

More Workplace Solutions

Seminars, Workshops and Retreats

Customized half-day seminars; 1- or 2-hour presentations, and 3-day retreats.

Topics include:

- Teambuilding
- Communication Skills
- Winning the Game of Sales
- Goal-Setting for Success
- Conflict Resolution
- Navigating Transitions
- Stress Management
- Work-Life Balance
- Time Management

Assessments

- A dynamic tool for talent recruitment, development and retention; enhancing communication, and building strong teams.

Image Consultations

- Project confidence, power and style. It's about so much more than how you look.



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